



DOMAIN TENNIS CENTRE



2023 - 2024
ANNUAL REPORT

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Acknowledgement of Country

We acknowledge the muwinina people of nipaluna/Hobart as the traditional custodians of the country and their connection to land sea and community we pay our respects to their elders past and present and recognize that Australia is home to the oldest cultural tradition in the world.

HOBART

ABOUT DOMAIN TENNIS CENTRE

WHO WE ARE

The Domain Tennis Centre is Tasmania's premier tennis facility, established on its present site in 1964 after moving from Creek Road, New Town. The Hobart City Council owns the site which is leased to the Domain Tennis Centre. The Domain Tennis Centre is governed by its constitution through a Board of Management.

OUR MISSION

Bringing community, health, and wellness through tennis to all.

OUR VISION

As an inclusive community facility for all, it is our responsibility to:

1. To encourage the playing of tennis in a spirit of friendship and enjoyment while focusing on the health and wellness of participants;
2. To build resilient and supported people and centre stakeholders; and
3. To be a leading tennis facility in Australia.

KEY VALUES

- Respect
- Integrity
- Enjoyment
- Quality
- Inclusion
- Sustainability

LIFE MEMBERS

Enda Burrow
Ian Murtagh
C. Ades S. Page
Theo Alexander
Viv Holloway
Sybil Vinen
Benn Rafferty
Hazell Turner

Audrey Hill
Arthur Mathews
Graham Lamphee
Gillian Anderson
Michael Burke
David Tunbridge
Barry Titmus
Chris Fyshe

BOARD OF DIRECTORS

President

Eileen Smith

Vice-President

David Zerna

Treasurer

Rudy Kloser

Board Members

Klaus Stroehl

Andrew Murray

Darren Jones

Danny Veis

Public Officer

Edward Bourchier

DOMAIN TENNIS CENTRE TEAM

General Manager - Edward Bourchier

Club Development Officer - Jessica Earney (finished November 2022) Joseph Stickland (from January 2023)
Senior Food and Beverage Supervisor - Nicky Stewart (from February 2023)

Coaching Team Leader - Nick Martin (from February 2023)

Coaching Team Member - Catherine Krueger

Michael Jack (from November 2022)

Casual Staff - Hannah Sheers, Olivia Hood, Abi Mason
Taran Corrigan-Greaves, Yeoh Kean Wah, Jack Akl,
William Green, William Bird, Iris Bouwmeester,
George Anderson, Andrew Barringer & Edison Lee



PRESIDENT REPORT

The Domain Tennis Club has wrapped up yet another dynamic year, marked by a series of transformative changes to its grounds, clubhouse and member services.

Following the completion of our Strategic Plan last September, our focus for the year has been on five key pillars:

- Nurturing our people
- Improving our facilities
- Pathways for Progress
- Enhancing Performance
- Future Planning

People

People are the backbone of the club, and our direction has been to improve services to our members and their families. Our commitment to enhancing services for club members and their families has yielded positive outcomes. We are pleased to note that our membership has experienced steady growth, reaching a milestone of 670 members. Of particular excitement is the growing presence of junior members as a direct result of our successful coaching program.

The club has become a more complex organization that now has 4 full-time and 14 part-time employees. Edward, our General Manager and his team have worked diligently behind the scenes to keep the club functioning on many levels. Edward has also taken on the responsibility of being the club licensee and is to be congratulated on leading the club through this growth phase of our development.

Our leaseholders are an important part of the fabric of the club, and we are extremely appreciative of their continued support:

- Stringlab
- Tennis Tasmania
- Domain Massage
- Freedom Fitness
- Mint Fresh

The club is thankful to all its sponsors, be they larger businesses or families, as without their support, our club would not be in such a positive position.

- Dunlop
- Boyles Community Support – David Boyles
- Timar – David Zerna
- EIS Property – Nyal Merdivenci
- TJ Electrical – Trevor Hawker
- Rodgers Kitchen – Brent & Suzy Rodgers
- David & Karen Morgan
- Charles & Diane Cook

Improving Facilities

Our expansive club site demands consistent attention, and this year saw approximately \$110,000 invested in facility development. Notably, upgrades were made to the lighting on courts 11, 12 and 13, amounting to \$42,000.

The impeccable condition of our grounds is a credit to the dedicated efforts of Michael Jack. From trimmed trees to newly crafted paths and even a court 17 viewing area, these improvements have all added to the club's overall allure.

It was evident that the façade of the building was becoming dangerous as water leaked in through the lights. The inside of the clubhouse was looking tired, and the removal of the tournament office upstairs, painting, updating the bar area, and the addition of the coffee machine have all added to an improved ambience. In addition, the installation of three heat pumps, an audio system and more sports channels for members to watch make the first floor an ideal meeting place.

We are conscious of our effect on the environment and last year installed solar panels. The connection of 4 water bubblers at a cost of \$6000 reduces the need for players to purchase bottled water. We also encourage players to place their used tennis balls in bins so that they can be distributed to schools.

Feedback from existing players showed that members wanted to be able to purchase food and coffee. There was also a demand to improve the atmosphere on the first floor.

Nicky Stewart, our Food & Beverage Supervisor, has worked conscientiously to set up the kitchen and plan menus. She has done a superb job creating a clean and welcoming place for members to meet before and after tennis. It was not an easy task and we are taking baby steps to improve our offerings in food and beverage. In the kitchen, we have purchased; a bain marie, new crockery and equipment. Well done Nicky, the place is spotless and your pride in the place is obvious.

Pathway to Progress

Most of us play tennis for the social component of the game or to improve fitness but we still look for that small margin of improvement that gives us continued interest in the game. The introduction of our internal coaching program was designed to allow players of all ages and abilities an avenue to improve their game. The venture, spear-headed by the leadership of head-coach, Nick Martin has been an outstanding success. One only has to chat to Nick to understand his passion for coaching. He has been ably supported by Catherine Krueger and a band of credentialled part-time coaches.

Pennants continue to be well-supported and Joseph Strickland, our pennant coordinator, has worked hard organizing these pennants, competitions and coaching. The organization of pennant is not easy, especially when he has to find a multitude of replacement players at short notice.

Enhancing Performance

To keep improving, we need to continually source grants and have a diverse income stream as this club cannot be sustained by subscriptions alone. We've been fortunate to receive invaluable support from Tennis Tasmania, who have contributed expertise on equipment sourcing and grant opportunities. The Hobart City Council gives \$50,000 towards the upkeep of the grounds and buildings.

As the organization develops, it's important that our policies and procedures are compliant and to this end we have hired the expertise of a HR consultant on a short-term basis to audit our policies.

Planning for the Future

Financial planning remains a cornerstone of our club's future vitality. Our treasurer, Rudy Kloser, has diligently managed our financial records, ensuring a robust foundation for future boards to build upon. This strategic planning also accounts for upcoming refurbishments of courts 1-5, additional maintenance on the building, asset depreciation and unanticipated budgetary requirements.

The Board consists of seven voluntary members. It is diverse group with a variety of talents in a range of areas. Thank you to: David Zerna (vice president), Rudy Kloser (treasurer), Klaus Stroehl, Andrew Murray, Danny Vies and Darren Jones for giving up their time and energy to improve our club.

Look forward to:

As we forge ahead, we remain dedicated to refining and expanding our offerings. Our goal is to broaden the range of pennant options and diversify social activities for our pennant players.

We continue to collaborate closely with Tennis Tasmania in our ongoing pursuit to enhance our facilities. Currently, the courts are abuzz with players honing their skills for the upcoming national senior championships, scheduled to take place in Hobart come January.

The future for tennis looks bright and next year will see a consolidation of the coaching program. We are planning an Opening Day to the new coaching season later in the year to celebrate the work done and to introduce more players to this wonderful game.

I would like to thank all members for their support of the DTC and look forward to your continued involvement in such a wonderful club.

Eileen Smith
President

GENERAL MANAGER REPORT

Dear Domain Tennis Centre Member,

The DTC has undertaken some significant operational changes in the past year. I am pleased to report that the DTC continues to develop and improve on various measures.

Membership

Our membership has grown to a record 670, an 8.5% increase in 2022. This growth has been achieved by many factors, including the DTC Coaching Programs (members enjoy a discount on classes), social tennis and pennants programs, consistent member communication and the increased sense of community. Our members make the Club what it is, and the staff mentioned below are here to make it the best possible place.

People

This year, the addition of great team people and ideas has given the Club the platform to implement operational changes that contribute to a successful and sustainable organisation. I thank everyone who has contributed to these changes. Special thanks to our volunteer DTC Board of Eileen Smith (President), Dave Zerna (Vice President), Rudy Kloser (Treasurer), Darren Jones, Klaus Stroehl, Andrew Murray and Danny Veis. I would also like to mention the contribution of previous board members David Morgan and Tony Dion, who were also influential in developing business plans for this year's operational changes.

The DTC has employed four new team members since November 2022, with support from ten casual staff. The team is working in the following areas.

Club Development - Joseph Strickland joined in January 2023 to drive and facilitate all programs and activities to encourage participation and engagement at the DTC. Joseph has done a great job in learning the complexities of the position, including our pennant competitions. Pennants continue to be popular, and the Club has introduced additional events to its annual program of activities.

I wish to thank Jessica Earney for her work in 2022. Jessica did an excellent job organising pennants and being the welcoming face at the front office.

Food & Beverage - Nicky Stewart joined in February 2023 to manage the F&B at the DTC. Nicky's work to re-position the first floor into a welcoming and warm place where members and the community can enjoy and spend time has been much appreciated. Adding food, a focus on local beverages and introducing coffee has enhanced the experience at the DTC.

Nicky's involvement came after the retirement of Chris Fyshe. Chris came to the DTC in 1998. He took on the bar temporarily but was here for almost twenty-four years. We celebrated Chris's significant contribution to the DTC with an Honorary Life Membership bestowed in front of his family and many friends. Thank you, Chris!

Groundskeeping and Maintenance – Michael Jack joined the team in November 2022. This change came with the DTC wanting to enhance the upkeep of our beautiful grounds and facilities. The Club previously had contractors maintain the site for two years. The change has resulted in more work coverage at better value, better outcomes, more Club control, and a more comprehensive range of maintenance activities completed. Michael's efforts are for all to see.

Coaching – Nick Martin joined in February 2023 in a full-time capacity to lead the Club's coaching efforts. Catherine Krueger joined the team in October 2022, delivering weekly coaching programs and has transitioned to be an integral part of our coaching team. Nick and Catherine have been exceptional in coaching. They have developed an integrated, transparent, comprehensive weekly program and managed coaching enquiries. The implementation of term plans, contemporary coaching styles, and the training and upskilling of our casual coaches have paved the groundwork for the DTC coaching programs to bring more people to the centre and teach them tennis skills.

On behalf of the Club, I thank outgoing coaches Tony Blom, Micky Conallin and Simon Youl for their contributions to the DTC over many years.

Sponsorship

The DTC thanks all our sponsors who assist us in improving our member facilities and introducing people to the sport. The generosity of these businesses and families cannot be underestimated. Our major sponsor, Dunlop, has extended their agreement with the Club for a further two years and has become a supporter of our coaching programs.

Leaseholders

Our leaseholders are extremely important, and the DTC continues to work with them for mutual benefit. A vibrant DTC benefits leaseholders with flow-on effects. This is evidenced by our long-term partner, Stewart Allwright's Stringlab, achieving a 40% growth in restrings in the past year. This significantly impacts Stringlab's turnover growth and viability to offer services to our members. The overall rental income has increased in the past year after most leases were reviewed.

Hobart International returned in 2023 after a two-year COVID-19 interruption. The site was again transformed to host this world-class event. The DTC looks forward to continuing to host Hobart International, and investing in the area to improve our facilities only enhances this significant event. A Master Site Plan is in the development stages to meet the future requirements to host Major Events (both tennis and community events), complete the DTC's efficient operational needs, and be a State asset that benefits our local community.

Facility Improvement and Development

The Club continually strives to invest to improve our facilities for members.

Perhaps the most exciting development has been forging a solid relationship with Tennis Tasmania to develop a Master Site Plan and the appropriate feasibility study. The Master Site Plan has identified the major areas that need attention if the DTC continues to host major events. The plan also addresses many issues of court access and updating our clubhouse.

This year, three more courts were converted to LED technology lights, bringing the total courts to 17 of 18 now lit with LED technology. There has been significant investment into the club rooms and around the clubhouse to make it a more welcoming and inviting space for our members and the community. Other improvements include the installation of four water bubblers and completing repair work to the eastern grandstand and clubhouse for water ingress issues. In addition, many more minor improvements and long-term maintenance issues have been addressed.

GENERAL MANAGER REPORT

This year, the DTC has been the recipient of two grants. They were:

Tasmanian Government - A successful application and funding of \$5,258 from the Sport and Active Recreation equipment grants program 2022- 2023.

Australian Government - A successful application and funding of \$11,590.70 from the Stronger Communities Programme Round 8

- Total grants received: \$16,848

Vision

The DTC has undergone significant operational changes over the past year. The following items highlight this change.

1. Managing all aspects of Coaching and F&B, which started February 1, 2023. These activities provide approximately \$285,000 in revenue. This is anticipated to grow to \$450,000 in two years.
2. Employed four new team members since November 2022, with support from ten casual staff.
3. The growth has created a need to develop policies, procedures, and financial planning.
4. Site redevelopment. In conjunction with Tennis Tasmania and Tennis Australia, the Club is developing a Master Site Plan.
5. To continue to build the DTC community.

An updated Strategic Plan was approved in 2022. Our direction is guided by five main principles: People, Place, Play and Pathways, Promotion, and Performance.

The centre's growth will assist in a sustainable future for the Club with modern, contemporary standard facilities.

The DTC monitors how the centre is utilised. The centre has fully utilised courts more often each week, putting pressure on both the number and layout of courts. Our Master Site Plan has identified projects that will address these challenges. An example is the redevelopment of courts 11 to 16 – currently, these six courts are all on different levels. This project would see all aspects of these courts redeveloped to a disability-accessible standard with enhanced spectator viewing.

There are many positive stories about the DTC's recent progress. There are, of course, more opportunities for continued growth through the development of juniors, females, and families and building a community. The DTC is a place for all; everyone is welcome on this journey.

Happy Tennis,

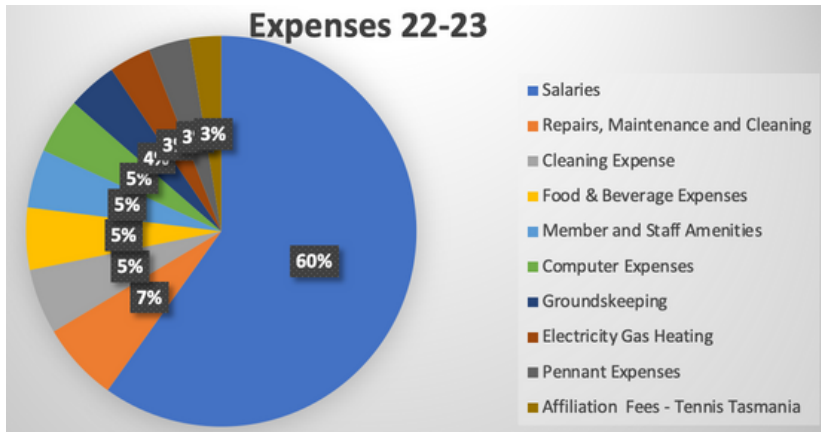
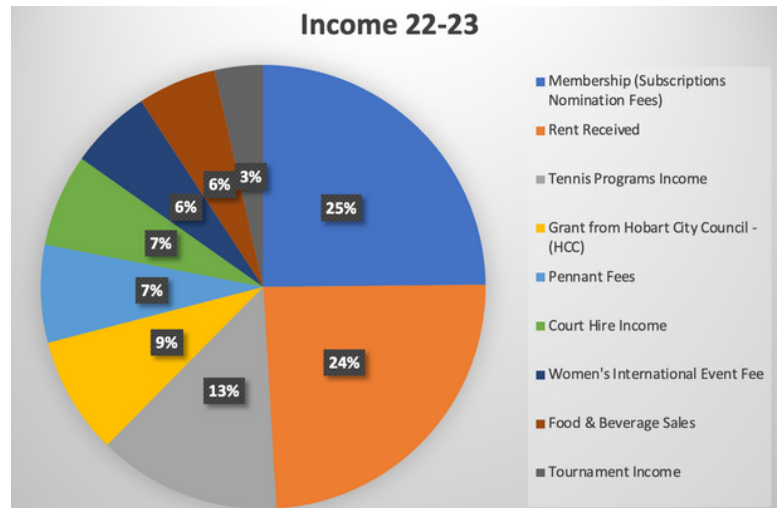
Edward Bouchier
General Manager



TREASURER'S REPORT

The financial year (2022-23) was the start of several new staffed initiatives including tennis programs, 'food and beverage' and groundskeeper. This is reflected in a 50% increased income for the year compared to 2021-22. Changes have been introduced to help monitor the new programs within our Xero accounting software as well as streamlining the payment of staff salaries.

The club's capital expenditure was \$76K, being for new lights and clubhouse renovations, down from the \$110K planned.



Expenses for the 2022-23 of \$487K have increased 50% from 2021-22. Mainly due to salaries up from 39% of expenses in 2021-22 to 60% in 2022-23. The club's cash position of \$379K has increased by 27% on 2021-22 based on the better-than-predicted income and reduced capital expenses. Due to continued good centre management, the club, based on the Board approved 2022-23 budget, should maintain this cash position with a predicted \$110K capital allocation.

A YEAR IN NUMBERS

Key figures

10%

- INCREASE IN CASUAL COURT HIRE REVENUE
- 1200 CASUAL COURT HOURS

22%

- INCREASE RENTAL INCOME

12%

- INCREASE IN TRADING INCOME

44%

- DECREASED IN ELECTRICITY BILL DUE TO THE SOLAR SYSTEM INSTALLED IN MARCH 2022

\$76,000

INFRASTRUCTURE INVESTMENT

Significant investment was made into the site; the major upgrades include the following:

- Transition a further three courts to LED lights
- Clubrooms renovations
- Installed Water Bubblers
- Installed Point of Sales

Grants

2

- GRANTS APPLIED FOR

\$16,848

- IN GRANTS RECEIVED

The club has grown significantly in many areas. Some key growth areas since 2020 are highlighted below:

- Membership – up 315 members now at 670 – increased 112% – the highest membership figures in club history
- Casual court hire – increased 168%.
- Overall revenues – \$355,777 (June 2020) to \$627,220 (June 2022), an increase of 76%

\$43,207

NET SURPLUS

MEMBERSHIP

The Domain Tennis Centre membership has grown to a record 670, an 8.5% increase on 2022. This growth has been achieved by many factors, including

- DTC Coaching Programs (members enjoy a discount on classes)
- social tennis
- pennant programs
- consistent member communication
- an increased sense of community

Our members make the Club what it is, and the staff mentioned below are here to make it the best possible place.



Gender
Female - 35%
Male - 65%
 2% increase in female

Category	Members	% Change
Adult	251	6%
Midweek	71	-14%
Student	51	-8%
Family Primary	41	26%
Family Partner	39	17%
Family Child	59	29%
Junior (11-17)	52	40%
Junior (10 under)	28	154%
Member Sponsor	4	-
Life member	47	-
Life Member Honorary	6	-

HOBART INTERNATIONAL

Hobart International returned in 2023 after a two-year COVID-19 interruption. The site was again transformed to host this world-class event. The DTC looks forward to continuing to host Hobart International, and investing in the site to improve our facilities only enhances this significant event. A Master Site Plan is in the development stages to meet the future requirements to host Major Events (both tennis and community events), meet the DTC's efficient operational needs, and be a State asset that benefits our local community.

Singles Final

Day 8 - Final		Hard court	
January 14		Referee:	
	L. Davis (USA)	7	6
	E. Cocciaretto (ITA)	6 ⁰	2

Doubles Final

Day 8 - Final		Hard court	
January 14		Referee:	
	K. Flipkens (BEL)	6	7
	L. Siegemund (GER)	4	5
	V. Golubic (SLO)		
	P. Udvardy (HUN)		



COACHING

The Domain Tennis Centre took over the management of the coaching services in February 2023. Our coaching philosophy is a contemporary one that provides clear pathways and opportunities for all. Programs are group-based to create social connections in the learning environment. Players are taught through a rally-based approach using regressions and progressions to have fun whilst improving their game.

Our Vision

To build a community by providing contemporary tennis coaching available to all.

Our guiding principles

1. Inclusiveness & affordability – programs for all ages and abilities.
2. Connection and integration – to provide pathways from novice to elite play.
3. Single point of contact - providing you with a seamless experience
4. Quality and professionalism – professional coach development will ensure quality and assist in building our future leaders

Total Coaching Participants February to June
Adults - 671
Juniors - 1,839
5 School Holiday Camps



FOOD & BEVERAGE

In February 2023, the DTC took over Food and Beverage management to provide our members and the community with an expanded and upgraded service.

Food & Beverage is focused on creating a warm and welcoming space.

A few key additions include

- A name and logo - The Serve Bar + Cafe
- Menu
- Professional coffee machine with staff through training.
- First-floor adjustments, including heating, music, the opening up of the space

This has all resulted in a new and improved offering for our members. It is still early in this new venture; however, the feedback and feeling among our members and the community has been highly positive.



THE SERVE bar + cafe

EAT – available from 1pm – 9pm daily

- Cheeseburger or Veggie Burger \$15
- Toasted Sandwich on Pigeon Whole sourdough \$8
- Soup of the Day with side of sourdough \$12

DRINK – available from 10am daily

Non-Alcoholic

- Soft drink cans \$3.50
- Bottled water \$4
- Sports drinks \$6
- Hartz \$5.50

Alcoholic

- Albert Brewery (Moonah) available on tap
- Bottle beer + cider \$9
- Tasmanian wines by the glass (see selection at bar) \$14

COFFEE

- Regular \$4.50 / Large \$5.00
- Extras + 50c (soy, almond and oat milk available)
- Pot of Tea \$5.00 (includes Earl Grey, Peppermint, Lemongrass + Ginger)

(10% discount on all food + drink for DTC members)

TENNIS

The Domain Tennis Centre plays host to many playing opportunities for all players and abilities; these are highlighted by the following:

- Twilight Pennants - run Monday to Thursday; each night has three seasons over the year.
- Coaching Programs
- Tournaments - Hobart Junior Championships, Hobart Open, Domain Easter Championships and Domain JDS
- Club Championships
- Social Tennis
- Premier League
- Weekly Social Tennis



The Domain Tennis Centre has hosted several social events over the past year, which have brought people together off the court:

- Christmas Function
- Social Tennis Lunches
- Hobart Open and Domain Easter Championship Player and Parent Dinner
- Pennant finals presentations
- Special Functions

DIVERSITY AND INCLUSION

The Domain Tennis Centre continues to support organisations in the community and is the primary facility for other tennis clubs :

- Reclink
- New Horizons
- Paraquad Tasmania
- School groups
- SSATIS tennis roster
- Sandy Bay Rotary Club
- Hobart Out Tennis Club
- St. Therese's Tennis Club
- Mid Week Ladies



SPONSORS

The DTC thanks all our sponsors who assist us in improving our member facilities and introducing people to our sport. The generosity of these businesses and families cannot be underestimated. Our major sponsor, Dunlop, has extended their agreement with the Club for a further two years and has become a supporter of our coaching programs.

Boyles Family
Community Support

 Events Tasmania

Sponsors have been an important part of the club for many years. There are several sponsorship packages available. Thank you to our member sponsors

- Cook Family
- Morgan Family
- Rodgers Family
- Hawker Family



 **DUNLOP**



 **RODGERS KITCHENS**
Manufacturer of Fine Kitchens

LEASEHOLDERS

Our leaseholders are extremely important, and the DTC continues to work with them for mutual benefit. A vibrant DTC benefits leaseholders with flow-on effects. The overall rental income has increased in the past year after leases were reviewed.

In January 2023, the club celebrated the retirement of Chris Fyshe. Chris came to the DTC in 1998. He took on the bar temporarily but was here for almost twenty-four years. The DTC celebrated Chris's significant contribution with an Honorary Life Membership bestowed in front of his family and many friends. Thank you, Chris!



Leaseholders:

- Tennis Tasmania
- Stringlab
- Freedom Fitness
- Domain Massage
- Mint Fresh
- Tennis Domain Coaching (until February 2023)
- Frogg & Fyshe Bar (until February 2023)

SUSTAINABILITY

The Domain Tennis Centre views sustainability as an essential consideration. Through our Strategic Plan and day-to-day operations, we continue to look for ways to limit our impact. This focus has been highlighted by the move to LED lights, now installed on 17 courts, with the centre court planned for late 2023. The transition to LED court lighting has reduced power usage by one-third while tripling the lighting levels on these courts compared to the traditional lights.

Other Initiatives included:

- Recycling used tennis balls
- Recycling tennis ball cans by putting the balls out for pennant
- Removing bottled water from the club rooms and installing four water bubblers around the site
- Through our Groundskeeper, Michael, we now have a more concerted effort to ensure items are recycled through our mix recycling and cardboard pickup.



Water Bubbler

Through an updated Strategic Plan, the club has identified sustainability and impact as important areas to continue to focus on.

The 39-kilowatt solar system project on the roof of the Northern Stand has reduced the club's electricity costs by 44%. Thank you to the Tasmania Government for the grant provided to assist in completing this project.

COMMUNICATIONS

Engaging with members and the community through various communication channels continues to galvanise and bring people together. This includes frequent newsletters, social media and club noticeboards. Ongoing communications are

- General and Specific Newsletters
- Social Tennis Newsletter
- Pennant Newsletter
- Social media

The club has been featured in several newspaper articles and local news TV segments over the past year.

16

NEWSLETTERS
PUBLISHED

2,456

CONTACTS IN
DATABASE
30% INCREASE



849

FACEBOOK
FOLLOWERS
36% INCREASE



387

INSTAGRAM
FOLLOWERS
35% INCREASE

DOMAIN TENNIS CENTRE HOBART
2023 CLUB CHAMPIONSHIPS
22 - 23 APRIL
FREE PLAYER DINNER
6pm April 22nd
CLUB CHAMPIONSHIP EVENTS:
Men's Singles and Doubles Graded Divisions
Women's Singles and Doubles Graded Divisions
Junior Boys Yellow Ball Singles
Junior Girls Yellow Ball Singles
SCAN THE QR CODE TO REGISTER!!
For more information, email:
joseph@domaintennis.com.au

DOMAIN TENNIS CENTRE
JUNIOR DEVELOPMENT SERIES 2023
22nd of April, 2023
ENTRY FEE: \$30.00
DUNLOP PRIZE PACKS UP FOR GRABS!!!
SCAN THE QR CODE TO ENTER!!
For more information, email:
joseph@domaintennis.com.au
EVENTS:
• Junior Red Ball Singles
• Junior Orange Ball Singles
• Junior Green Ball Singles

2023 DOMAIN EASTER CHAMPIONSHIPS
10-12 APRIL 2023
DOMAIN TENNIS CENTRE
FREE PLAYER DINNER
6PM
11th April
For more information, email:
joseph@domaintennis.com.au
EVENTS:
BS JS 1-9.2
GS JS 1-7.3
BD JS 1-9.2
GD JS 1-7.3
MS OS 1-11
WS OS 1-8.5
MD OS 1-11
WD OS 1-8.5
A-GRADE MIXED SINGLES
A-GRADE MIXED DOUBLES
SCAN THE QR CODE TO REGISTER!!
SCAN ME
DOMAIN TENNIS CENTRE HOBART

VISION

The DTC has undergone significant operational changes over the past year. The following items highlight this change.

1. Managing all aspects of Coaching and F&B, which started February 1, 2023. These activities provide approximately \$285,000 in revenue. This is anticipated to grow to \$450,000 in two years.
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3. Our growth has created a need to develop policies, procedures, and financial planning.
4. Site redevelopment. In conjunction with Tennis Tasmania and Tennis Australia, the Club is developing a Master Site Plan.
5. To continue to build the DTC community.

The centre's growth will assist in a sustainable future for the Club with improving, modern, contemporary standard facilities.

The DTC monitors how the centre is utilised. The centre has fully utilised courts more often each week, putting pressure on both the number and layout of courts. Our Master Site Plan has identified projects that will address these challenges. An example is the redevelopment of courts 11 to 16 – currently, these six courts are all on different levels. This project would see all aspects of these courts redeveloped to a disability-accessible standard with enhanced spectator viewing.

There are many positive stories about the DTC's recent progress. There are, of course, more opportunities for continued growth through the development of juniors, females, and families and building a community. The DTC is a place for all; everyone is welcome on this journey.

STRATEGIC PLAN

An updated Strategic Plan was approved in 2022. Our direction is guided by five main principles:

1. People
2. Place
3. Play and Pathway
4. Promotion
5. Performance

Responsible Business Platform

A responsible centre is a sustainable and inclusive way of delivering value for all stakeholders

OUR VISION

As an inclusive community facility for all, it is our responsibility to:

1. To encourage the playing of tennis in a spirit of friendship and enjoyment while focusing on the health and mental well-being of participants;
2. To build resilient and supported people and Centre stakeholders;
3. To be a leading tennis facility in Australia.

OUR VALUES



Respect
Rules, Court, Facilities, Community, People, Environment



Integrity
Open, Transparent, Trust, Accountable, Honest



Inclusion
Social Equality, Diversity, Collaboration, Supportive



Courage
Dynamic, Evolve and Make Decisions, Seek Improvement



Enjoyment
Tennis, People, Social life, Family, Environment



Responsive to Environment
Energy use, Procurement, Infrastructure, Surroundings

WHAT MATTERS

What matters is our people, our members, our community, our stakeholders and the programs and activities to drive tennis participation.

OUR MISSION

- To bring together community, health, and wellness through tennis to all.

OUR DIRECTION IS GUARDED BY FIVE MAIN PRINCIPLES



Performance Promotion Play & Pathways Place People

Club By-Laws

GOVERNANCE

The Domain Tennis Centre is a Not-For-Profit governed by its constitution through a Board of Management.

The Board receives regular updates and has oversight on how the business performs across all aspects.

Responsible business and sustainability are integrated throughout the strategic plan that gives us guidance.

TRANSPARENCY AND ROUTINE DISCLOSURE

KEY PARTNERS



FINANCIALS

Profit and Loss

Domain Tennis Centre
For the year ended 30 June 2023

	2023	2022
Trading Income		
Ball Machine Hire	884	876
Coffee Machine Sales	-	1,989
Court Hire	40,343	36,567
Domain Voucher	18	216
Food and Beverage Sales	33,403	-
Fundraising and Events	2,996	2,029
Grant Income	60,816	51,485
Guest Fees	4,145	4,839
Interest Income	2,036	1,176
Court Lighting Income	1,272	1,575
Membership	147,762	157,873
Pennant Fees	41,838	43,294
Proceeds from Insurance Claim	1,370	-
Rent Received	142,567	116,488
Sponsorship	6,409	7,912
Tasmanian Government Grant	-	85,000
Tennis Programs	78,771	18,927
Tournament Income	20,635	10,094
Venue Hire	6,955	9,082
Women's International Event Fee	35,000	10,000
Total Trading Income	627,220	559,422
Gross Profit	627,220	559,422
Operating Expenses		
Accounting and Audit	3,100	3,050
Advertising	6,919	1,198
Affiliation Fees - Tennis Tasmania	11,211	11,002
Bank Fees and charges	6,701	5,718
Bookkeeping	2,063	1,522
Catering	2,809	-
Cleaning	26,254	18,518
Computer Expenses	19,717	10,052
Depreciation and Amortisation	89,762	86,705
Electricity Gas Heating	14,859	26,601
Freight	-	40
Food and Beverage Expenses	23,118	-
Fundraising Functions and Events	1,246	551
Groundskeeping	15,429	26,181
Insurance	9,235	6,773
Kitchen Equipment	6,762	-
Legal Fees	3,481	1,260
Meet Expenses	363	378
Member and Staff Amenities	20,641	13,499
Merchant Fees	(275)	2,315
Pennant Expenses	16,083	16,607
Postage	218	205
Printing and Stationery	2,480	764
Repairs & Maintenance	29,345	29,569
Staff Training	1,206	1,554
Subscriptions	1,230	-
Superannuation Expense	23,365	11,164
Telephone and Internet	3,280	2,720
Tennis Program Expense	119	-
Tournament Expenses	9,161	5,903
Vouchers	1,420	2,579
Wages and Salaries	232,711	109,873
Total Operating Expenses	584,013	396,301
Net Profit	43,207	163,121

FINANCIALS

Balance Sheet

Domain Tennis Centre

As at 30 June 2023

	2023	2022
Current Assets		
Cash at bank	278,691	297,980
Term Deposit	100,000	-
Debtors	6,595	1,948
Total Current Assets	385,286	299,928
Non-current Assets		
Clubhouse and Court Development	2,354,584	2,278,865
Less: Accumulated Depreciation	(1,046,861)	(973,048)
Grandstand	92,465	92,465
Less: Accumulated Depreciation	(32,365)	(30,053)
Other Leasehold Improvements	230,144	230,144
Less: Accumulated Depreciation	(97,411)	(94,520)
Plant & Equipment Assets	76,967	76,967
Less: Accumulated Depreciation	(60,223)	(57,423)
Solar Panel Installation	26,273	26,273
Less: Accumulated Depreciation	(1,551)	(238)
Website Redevelopment	66,320	66,320
Less: Accumulated Amortisation	(35,127)	(28,495)
Other Intangibles	450	450
Total Non-current Assets	1,573,665	1,587,707
Total Assets	1,958,951	1,887,635
Current Liabilities		
Trade Creditors	6,550	5,452
GST	4,781	(1,201)
PAYG Tax	19,636	6,020
Provision for Annual Leave	11,513	6,450
Superannuation Liabilities	2,635	1,263
Total Current Liabilities	45,115	17,984
Non-current Liabilities		
Provision for Long Service Leave	978	-
Total Non-current Liabilities	978	-
Total Liabilities	46,093	17,984
Net Assets	1,912,858	1,869,651
Current Year Earnings	43,207	163,121
Retained Earnings	1,869,651	1,706,530
Total Equity	1,912,858	1,869,651

TESTIMONIALS

Tennis has always been my passion; whether that will be watching or playing, I enjoy all aspects of it. My introduction to playing tennis started a few years after arriving in Australia/Tasmania in 1995. Coming from a war-torn country of Bosnia and Herzegovina, there were few opportunities to play tennis for many reasons, such as financial reasons and lack of infrastructure, particularly in small towns like mine where I grew up. I will always remember my first game of tennis on the tennis courts of St. Therese's Primary School in Moonah and the impression the green synthetic grass courts left on me. I felt so lucky and privileged simultaneously, but I grabbed the opportunity with both hands and never let it go again. I joined the DTC 15 years ago, looking for a bigger club and more competitive tennis. That decision proved to be one of the most important decisions in my life as I became not only a member of the club but feel like part of the bigger family! My son Haris has also been a member of the DTC and my doubles partner for a few years, and I cannot describe the feeling of being able to do such an activity as tennis with your child and being one of the last "Father/Son" team combinations in the club.

The most valuable aspect of being a DTC family (club) member is participating in the competition (pennant), which keeps my body and mind fit. I always use the old Latin phrase that I remember from the old school days "A Sana in Corpore Sano" (ASICS), which means "a healthy mind in a healthy body". However, the social aspect of being is one not to be underestimated either, and there is no better feeling after a hard-fought game to have a beer or two in our beloved bar and chat with my fellow tennis players. It is my "Oasis" and home from home.

I recommend a few reasons to those interested in being part of the club/family. Firstly, the great facilities which I have used many times before for not only playing tennis but social activities such as birthday celebrations and work team building. Secondly, I'd like to recommend anyone who likes tennis join the club as the membership fees are affordable and many club events are going on all year round. Thirdly but not least is the social aspect of becoming a club member. You will likely meet people that will become part of your life and your friends.

I was a member of some smaller clubs in the past, which was great at the time; however, joining a bigger club as the DTC has made a big difference in terms of better and more organised competition for which I was initially for. I am thrilled at the DTC and enjoy every minute I spend on the courts and the club. There are no alternatives for me, at least not for now, and not as long as I can hit the ball.

Amir Tulumovic

"I have been a member of the Domain Tennis Centre for approximately 8 years, coming from a background of a variety of sports, but had never played tennis before. I was given some coaching vouchers as a gift, and from there, joined the twice-weekly social tennis games. Best decision I have ever made!

Not only was I able to play regularly, but it was a socially competitive and fun atmosphere. A sense of humour a must! I was immediately welcomed into a group of wonderful and friendly players from all walks of life and varying ages. Being able to combine maintaining and improving my fitness, together with forming new friendships, was a double bonus.

Our club location is second to none. Where else can you play tennis whilst watching cruise ships coming up the River Derwent and Antarctic expeditions leaving from the harbour. We have fabulous club room facilities, a variety of court surfaces to play on, a pro shop, and now great coffee upstairs. An added bonus is also the close proximity to Hobart's CBD, a short 5 minute walk. I have found staff very approachable and helpful, with nothing being too much trouble.

All in all I consider myself very fortunate to be a member of our wonderful club. I would encourage anyone to join us if they want to spend time playing the great game of tennis, making new friends and most importantly, enjoying yourself immensely".

Vicki Silcock

We are grateful for our partnership with Domain Tennis Centre.

Between 2022 and 2023, we successfully coordinated 22 tennis court bookings that brought together over 100 participants from more than 10 Reclink member organizations. Witnessing the progression from just 3 participants to an average of 15 participants per session has been truly remarkable.

This partnership with DTC offered the opportunity for some of the participants to engage in ongoing tennis lessons. This extension beyond physical activity to encompass social engagement has significantly enhanced the participants' sense of belonging, confidence, and overall well-being. For instance, Grant, a participant from Anglicare, actively participated and felt the benefits of the Tennis Lessons during Term 2/2023.

Furthermore, DTC's generous support extended to offering migrant children the opportunity to experience tennis for the first time. A "come and try" session featuring a coach drew the participation of more than 15 enthusiastic children.

Additionally, we greatly appreciate DTC's willingness to allow us to utilize the function room for meetings with Reclink member organizations and for hosting dance sessions Reclink organised for the participants, which also helped them to feel more familiarised and welcome to the DTC.

The impact of tennis on Reclink's participants has been truly awe-inspiring. With the availability of courts, more individuals are relishing the sport, cherishing outdoor activities, and building connections with fellow participants. Their dedication and progress have empowered them with a sense of capability, leading to a profound enjoyment of the sessions.

Each session is a testament to their joy and fulfilment, and it's all thanks to your unwavering support for Reclink's programs. DTC makes a lasting difference by allowing disadvantaged groups to participate in tennis and cultivate their skills.

We sincerely hope that this partnership continues to flourish, allowing us to deliver even more opportunities for Reclink's participants to try and engage in tennis sessions.

Isabela Izidro - Reclink Tasmania

